

## Drivers who speed 20% of the time increase their chance of a crash by 87%\*

Insure The Box analysis of 3 billion miles of driving data provides crucial insight as telematics pioneer uses black box data to target regular speeding culprits with safer driving support

www.insurethebox.com

- Drivers who speed over 20% of the time increase their risk of having an accident by 87% \*
- Those that speed 10% of the time increase the risk by 42%\*
- Targeted communications reduces speeding by 15%

London, 2nd November 2016 – Drivers who spend 20% of the time over the speed limit almost double their risk of an accident, according to new analysis from Insure The Box, the global pioneer of telematics-based car insurance and the leading provider of so called black box policies in the UK. Those who assume a little speeding can do no harm may be shocked to learn that going over the speed limit 10% of the time increases their risk of an accident by more than 42%.

Smoothness of driving is also a key factor in accident risks as the analysis from Insure The Box reveals. Drivers who have erratic driving behaviour such as swerving, speeding and habitually slamming on the brakes are far more likely to end up having a crash.

The findings, based on driving data and associated claims accumulated by Insure The Box, underline the power of driving data from black box policies in supporting driver safety. The company is proud to be championing Road Safety initiatives and encouraging customers to drive safer though the feedback it provides. Recently it identified a 30% increase in evening rush hour accidents immediately after the clock change and implemented a programme of communication to warn customers about the risks.

Charlotte Halkett, General Manager Communications for Insure The Box said: "When Insure The Box

launched over 6 years ago we had a clear objective to change the way insurance serves young

drivers and to support safer driving in this high risk age group. Unlike traditional motor insurers, we

can calculate the risk of a customer having an accident based on their individual driving patterns,

rather than the usual parameters such as age and vehicle engine size. And the actual driving data

received from the black boxes installed in our customers' vehicles enables us to directly target

feedback and incentives to encourage our policyholders to improve their driving.

"For example, we have seen a reduction in speeding of 15% amongst customers who we had seen

speeding on a regular basis. Our data shows that this is likely to reduce the number of serious or

even fatal accidents on our roads.

"Furthermore, if our box detects a significant impact, we know about it immediately through our

Accident Alert service, and can take action to best help our customer depending on their real-time

circumstances. On average we call the emergency services 16 times a month on behalf of our

customers, sending them directly to the spot where the accident happened. We have had nearly

100,000 Accident Alerts since launch and are in a unique position to understand the dynamics of a

motor accident.

"Our telematics data is also proving immensely powerful in identifying potentially fraudulent claims

and protecting our customers, as appropriate, when there is a liability dispute."

Simon Rewell, Insure The Box Road Safety Manager adds: "There are still far too many young men

and women killed or seriously injured on our roads. Insure The Box is proud to be at the forefront of

the telematics insurance market and remains committed to using driving data to support young

driver safety."

**ENDS** 

\*Analysis based on 2015 driving data and associated claims by Insure The Box - November 2016

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## **Notes to Editors**

## **Insure The Box**

Insure The Box Limited launched in June 2010 with its first product; insurethebox, and is the UK's largest telematics (or black box) insurance provider, now holding 3 billion miles of driving data and associated claims. As well as insurethebox and drive like a girl (another Insure The Box brand) it also administers other telematics offerings. Aioi Nissay Dowa Insurance Company of Europe Limited (ANDIE), subsidiary of Aioi Nissay Dowa Insurance Company Limited and part of the major Japanese insurance group MS&AD Holdings, Inc., acquired the majority stake in Box Innovation Group Limited (which is the 100% owner of Insure The Box) in March 2015. Together they are taking a leading role in the development of technologies that will change the face of motor insurance and the way we view the car.